

Consignment Agreement of Terms and Policies

We try to make the consignment process as easy as possible for sellers (that’s you!) and other business or dealers who wish to put products in our retail store. Afterall, it benefits up both when items sell and go to their new homes! Please understand that we have limited space in our small shop, so we can not accept every offer we get. If we feel that your item will not be a good fit for our customers, or if we already have several of the same thing, your item may be turned down.

1. **CONTACT US** either through our website form or directly through email and let us know what you have. Include details such as brand, size, color, style, additional parts, whether you have a box or COA, etc. Also indicate if there is any damage or fading at all – we will still consider your doll or item, but please consider this when pricing your items (see below). We will email you within 2-5 business days to discuss your items. If they are things we are interested in, we will request more details, photos and pricing.

2. **SETTING YOUR PRICE** We allow you to set the selling price of your items, and it will be a determining factor in deciding what we can accept. Keep in mind that you will most likely be selling an item for less than you paid, even in the secondhand market. Things such as age, damage, yellowing, and accessories will all have an impact on selling price. We also limit the number of very expensive or rare dolls that we carry at one time as they do not sell as frequently.

There is a **30% consignment fee** for selling your items. This covers all the fees associated with selling your doll: space in the retail store, employee’s time for inspecting, cleaning and selling, credit card and payment fees, advertising, transporting to shows (optional), insurance, web listings, etc. If extra cleaning repair is required and agreed upon, the fee will be taken out *before* the percentages are calculated. The **example** below shows how pricing can work:

Selling Price of the item (retail “tag”)	\$330
Less: Optional Cleaning <i>Fee</i> (*Amount varies according to work required and is set prior) <i>NOT Charged if item does not sell!</i>	\$30
Less: OUR wigs, eyes, clothes, etc. to help sell a naked doll better (only if it does not come with these parts, removed if item does not sell)	\$30
Base for Calculating Percentages: \$330 – 60 = \$270	
30% Consignment Fee (kept by us)	\$270 x 0.30 = \$ 81
70% Forwarded to Seller (you)	\$270 x 0.70 = \$189

To keep it **SIMPLE**, decide the lowest amount that YOU would like to receive for your doll (the 70%) and we will calculate the rest! In the case of damage, fire or theft, *this amount will be what you receive in an insurance claim.*

3. GET YOUR ITEMS TO US! After we have reached an agreement to accept your items, you will be responsible for getting them to our store. ***You are fully responsible for them until we have them in our hands AND complete the initial inspection.*** This means if you mail them, and they do not arrive OR arrive damaged, you will need to deal with the postal service to make a claim. For this reason, we highly recommend you use quality shipping boxes/padding, plus insure and track your packages. If we see that there is postal damage on arrival, we will collect pictures and send them to you to help with your claim. *Please note: if you are pursuing a postal claim, we can not sell the item. Further details can be provided if this happens (if you pack the item well, damage through the post is quite rare!).*

The other option is to deliver the items directly to our shop! You **MUST** make an appointment so that there is a person available to inspect your dolls and items. This inspection will include undressing dolls and some dismantling to check joint strength (we will put it back together after!). If our inspection matches the item as described (meaning that we did not find any new issues or damage), we will accept the item into our stock. **From this point until the end of the consignment term, the items will be our responsibility and covered under our insurance.** If there is new damage or issues found upon inspection that will affect the sale price, we may still accept the item with a new price agreement. *****If your item is dirty, covered in pet hair, or has a bad smell (smoke or mold) we will NOT place the item in our shop. You will be contacted as to the next step (either the items will be cleaned for a fee or returned at sellers' expense).***

4. WHAT WE DO TO SELL YOUR ITEMS Everyone wins when we sell your items quickly and for the highest fee possible! We will display your items in our retail store (2-922 Simcoe Street North, Oshawa Ontario L1G 4W2 Canada), list them on our website and social media accounts, and take them to trade shows (as available depending on the time of year). We also hold events 2-3 times a year in store to encourage sales. Additionally, we will add wigs, clothing, etc. to bare dolls to make them more attractive, and we even allow prospective buyers to handle (under supervision in a clean/safe space) dolls and items to encourage buyer confidence! In order to do this best, we need time with your item:

A. The **TIMEFRAME** of consignment starts is from when we receive and accept your items into our shop. This will be considered Day 1 and you will be notified by email that your items are now covered under our insurance.

B. The consignment period will last 90 days from this date. During this period, you agree to leave the doll/items in our care. You can not request their return (in mail or in person), nor can you sell them independently. **IF YOU FIND ANOTHER BUYER** for your items during this period, we will happily complete the transaction for you through our shop as a regular sale and all fees will still apply. During this consignment period, we will post items online at our discretion. It is difficult to estimate when this will happen as repairs, cleaning, etc. can take varying amounts of time. It is in our best interest to sell things as quickly as possible, so please know that we are working on it as fast as we can!

C. We will take items as possible/appropriate to doll shows at our discretion. This will mainly depend on when and where the shows are and how delicate your items are. If you do not want your items travelling outside of the retail store, you can request this. Any items sold at tradeshow are subject to the same fees and conditions as sales completed inside the shop.

5. WOOHOO, YOUR ITEMS HAVE SOLD! Whether in store, at a show or online, new purchasers pay for any applicable taxes and shipping on top of the sale price (not you!). Black Rattle Designs is responsible for the item until it is safely delivered to its new owners (we also take care of all the packaging, shipping and insurance).

You will receive the proceeds **within 30 days of the sale**. You can choose to have your money sent through PayPal, e-transfer, or cash (in store only by appointment). Typically, you will receive your money sooner, however we need to leave time for shipped packages to arrive, customer payments to clear and funds to become available in our accounts.

For dealers who have an ongoing supply of items in our shop, we will cash out all sales on the **2nd of every month** (3rd on months where the 1st is a holiday).

6. WHAT ABOUT SALES TAX? If you are an individual, then we take care of collecting applicable taxes on your behalf (the person who buys your items pays for it!). If you are a registered business in Canada who collects taxes, it is a two-step process where you charge us taxes on your fee and then we collect taxes from the purchaser. Please contact us for more information or help with this process!

7. OH NO! YOUR ITEMS DID NOT SELL! Even the best items can go unsold depending on the time of year. After the 90-day period is up, you have some options:

A. If we think the item just needs more time, we will offer you another 90-day term. You can agree to reduce the price of your items (or allow us to put them “on sale” for an event), but you cannot increase the price.

B. If we do not want the item for another term, or you do not want to renew your term, **you will be responsible for the shipping costs back to you**. You will NOT be charged for any cleaning or repair fees. Additional items that we may have added to your doll (wig, eyes, etc.) will be removed. All parts that you sent will be returned!

AGREEMENT OF TERMS

I, _____ (You, the “consignor”), agree to the above terms and policies in an agreement between myself and Black Rattle Designs (the “consignee”) located at 2-922 Simcoe Street North, Oshawa Ontario, L1G 4W2, Canada. No modification of this agreement is valid unless in writing and agreed upon by both parties.

CONSIGNOR NAME/DATE

Agent for Black Rattle Designs NAME/DATE